

Investment Director – Natural Capital (LATAM Focus)

Location: Flexible (Copenhagen/Luxembourg)

Company: Nature Development Company / Global Nature Capital

About the Company

Nature Development Company (NDC) is building Global Nature Capital I (GNC I), a USD 100M impact fund (Article 9) focused on high-integrity afforestation, reforestation & revegetation (ARR) projects in Latin America. The platform integrates project development and institutional investment capabilities to scale natural capital assets delivering both impact and financial returns. The company is now building its investment platform and leadership team to establish and scale the fund.

The Role

We are seeking an Investment Director to lead the investment function of GNC I, working at the intersection of climate, natural capital, and real assets investing. This role is critical to bridging development and capital, ensuring that projects are investment-grade, fundable, and scalable.

This is a senior, high-impact role responsible for:

- Driving deal execution and investment processes
- Building institutional-grade investment and reporting capabilities
- Supporting fundraising and investor relations
- Overseeing portfolio performance and governance

You will work closely with the chairman and CEO and an external AIFM, and you will play a key role in shaping the investment platform, bridging NDC's strong development capabilities with institutional capital deployment.

Key Responsibilities

1. Deal Execution & Investment Process

- Lead end-to-end execution of investments across ARR projects: Screening and due diligence, structure transactions, financial modelling, and negotiations; Investment memos and Investment Committee materials
- Work closely with development teams to convert projects into investment-ready assets
- Ensure alignment with fund criteria (impact, governance, risk-return)

2. Portfolio Management

- Oversee performance of portfolio investments: Financial metrics; Impact KPIs (carbon, biodiversity, community)
- Ensure strong monitoring frameworks with impact team; Fund-level reporting and ESG requirements
- Support scaling strategy and asset transition / exit pathways (e.g. GNC II)
- Identify risks and implement mitigation strategies across projects

3. Investor Relations & Fundraising Support

- Strongly support in fundraising and investor engagement: Family offices, DFIs, impact investors, a.o.
- Prepare and present: Investment cases; Portfolio updates; Data room materials
- Contribute to institutionalization of reporting and governance frameworks
- Engage with LPs on performance, strategy, and pipeline

4. Platform & Team Building

- Help build the investment function from the ground up: Processes, tools, templates, and governance
- Over time, hire and manage junior investment professionals
- Work closely with: Management; Development team (NDC); Compliance / Impact Officer; External AIFM and advisors
- Contribute to shaping investment strategy and pipeline development

5. Governance, Compliance & Reporting

- Ensure investments comply with: SFDR Article 9 positioning and EU Taxonomy alignment (target); ESG / DNSH / impact frameworks
- Oversee investment documentation, audit readiness, and reporting architecture
- Interface with External AIFM; Investment Committee; LP Advisory Committee

Candidate Profile

Experience

- 7+ years of relevant experience in private equity / infrastructure / real assets / climate investing
- Strong transaction experience (lead or co-lead), including deal execution, structuring, and closing
- Experience in one or more of: Natural capital / carbon markets (ARR preferred); Renewable energy / infrastructure; Emerging markets investing
- International experience, ideally with exposure to LATAM
- Experience working with institutional investors and fund structures

Technical Skills

- Strong financial modelling and valuation capabilities
- Experience with project finance and/or asset-backed investments
- Understanding of Carbon markets / offtake structures (strong plus); ESG / impact investing frameworks
- Ability to manage complex, multi-stakeholder transactions

Personal Profile

- Entrepreneurial mindset – comfortable building from early stage
- Strong ownership and execution capability
- Structured, rigorous, and strategically strong
- Excellent communication skills with investors and partners
- Passion for climate, biodiversity, and impact investing

Why Join

- Build a first-time fund platform with strong backing and real assets pipeline
- Work at the forefront of natural capital as an institutional asset class
- Combine impact and returns in a high-growth market
- Significant upside and leadership trajectory, including building your own team

Location: Flexible (Copenhagen / Luxembourg).

Ideally you can start with us around October 1, 2026.

Interested or know someone relevant? Reach out directly on recruit@naturedevelopment.com or message CEO Jens Böhme on +4529695282.